



DELL POWERSTORE 101

Your guide to smart, simple, cost-effective storage with wraparound service

As the number one-rated leader across multiple storage categories, Dell is well known for driving quality customer outcomes with its solutions. Dell PowerStore offers efficiency without compromising on performance – and without a premium price tag. As a Westcoast partner, you get seamless service from deal registration to deployment, plus user-friendly training guides, just like this one.

These video links reveal why shared storage from Dell Technologies Infrastructure Solutions is the answer for your enterprise customer.



VIDEO 1:



SHARED STORAGE MADE SIMPLE

[approx. 3 min. watch]

Discover the benefits of Dell shared storage solutions, from speed to cost savings.

VIDEO 2:



GAIN CAPACITY WITH MORE CONTROL

[approx. 3 min. watch]

Why inject cache? How you can help your customer avoid paying for storage they never use.

VIDEO 3:



SAFEGUARDS FOR ALL BUSINESS- CRITICAL DATA

[approx. 3 min. watch]

How multiple arrays and synchronous replication protect every piece of data sent, received and written – at scale.

VIDEO 4:



REDUCING COST AND IMPROVING EFFICIENCY WITH DEDUPLICATION

[approx. 4 min. watch]

Offer storage that holds up to 20 terabytes of data and performs over 50,000 actions per second – at low cost.

At Westcoast, we design and deliver perfect-fit infrastructure solutions for your customers – and handle all the time-consuming processes for you. We work closely with leading vendors and best-in-class solutions so we can provide you with the time and opportunity to drive growth for your business.

To take advantage of our specialist support for Dell PowerStore, contact your Account Manager today.

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